

COMPANY PROFILE

With **over 40 years of experience** in the marine industry, **Spencer Ship Monaco** is the ideal full services yacht brokerage company specializing in three main core areas: Yacht Sales, Distribution and Services. We handle all operations related to brokerage for the sale of new and pre-owned luxury yachts, financing, charter management, yacht management, crew recruitment, and international distribution for pleasure boat manufacturers.

The headquarter is situated in the exclusive location of **Monaco** that represent an excellent marketing advantage in the world's yachting industry. We operate all over the globe to better respond to all international clients, thanks to our vast network of **first-class sales partners and dealers** in North America, Caribbean, Middle East, Asia, Australia, Africa, Greater Europe, with a particular attention on the Mediterranean Sea and the glorious coastlines of Italy, Spain, Monaco and the South of France, one of the most important markets in the worldwide yachting industry.

Our aim has always been to satisfy any request made by the client, and thanks to our qualified team, to offer a complete service at all stages of the purchase and post-purchase designed on the customer's needs, so that he can realize his desire and experience the pleasure of navigation without complications. Just allowing the client the best yachting experience possible. Our experienced multilingual professionals bring a broad deep knowledge of the international marine markets and a strong background of importer and dealer development in Europe and worldwide, to deliver to the client the best possible advice, support and highly bespoke service.

Driven by its rich experience, together with the values of passion, integrity, reliability and customer focus, the company achieved to successfully evolve along its history. "At its early beginning Spencer Ship was created for the specific purpose of supporting US manufacturers with the infrastructure they need to trade in Europe, the Middle East, and the Far East. Over the years, we have created wide international distribution networks for numerous notable brands, we gradually evolved than from distribution to full-service brokerage in a natural way: following the market, growing together with our partners, and moving from the sale of small boats to the finest superyachts in the world. – *says **Craig Spencer Harvey, Founder & CEO of Spencer Ship Monaco*** – Our company is considered today as a main actor in the yachting industry, and the loyalty of our clients is the winning proof: Spencer Ship Monaco actually counts **more than 4000 boats delivered worldwide**. And each boat is a story."

The company has an unrivalled reputation. Along its history, the company has successfully implanted to the market the vast majority of American, Canadian and Australian high quality boat brands renowned today as Correct Craft, Doral, Chris Craft, Edgewater, Donzi, Proline, Sabre, Back Cove, Ocean Yachts, Fearless, Marquis, Maritimo, Jupiter, Rampage, Cruiser Yachts, Sea Ray.

With our relationship in and around the worldwide industry we have become a natural extension of the boat export development and international sales. Spencer Ship Monaco is today the exclusive distributor for the **Statement Marine**, the legendary luxury high-performance boat, and the exclusive distributor for the French and Monaco market of the **Alfastreet Marine** brand, one of the pioneer manufacturers in the electric and thermic boat field.